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JESCO, Inc and ECI Technologies Announce Partnership to Provide GPS Modeling Solutions and Education to Contractors in the Mid-Atlantic Region

South Plainfield, NJ, March 1, 2023 – JESCO, the official John Deere and Topcon dealer in New York, New Jersey, Maryland, and Delaware, and ECI Technologies, a GPS Modeling firm based in Wilbraham, MA, are excited to announce a strategic partnership aimed at streamlining access to GPS modeling services for customers. This partnership will enable JESCO and ECI Technologies to maximize customer uptime with John Deere SmartGrade and Topcon machine control solutions through a direct GPS modeler and dealer relationship enhancing customer support and education. Additionally, as part of the partnership, all JESCO purchased 3D machine control solutions, both John Deere SmartGrade and Topcon, will now include 20 hours of GPS modeling services through ECI Technologies.

Ray Antaya, President of ECI Technologies, says “ECI’s daily goal is to improve earthwork efficiency by streamlining projects for better site management, faster production, and more accuracy” and continued by stating “we produce high-quality earthwork models that improve our client’s bottom line”.

Nick Libbi, Product Marketing Manager for JESCO who oversees the dealer’s machine control technology group and strategy, says “the synergies between JESCO and ECI made them an obvious partner and our shared mission to not just provide solutions but education on new technologies created the perfect match”.

This partnership announcement is part of a larger unveiling of JESCO’s newly branded Integrated Solutions group focused solely on John Deere and Topcon integrated machine control solutions. Along with the group come customer facing enhancements include new free in-cab support resources, machine control support subscriptions, easy upgrade paths and customer training. Libbi stated, “technology on the jobsite is on a linear growth path and it’s important for us as a dealer to invest in ensuring we keep our customers on the leading edge of change”. He went on to say, “with our team of dedicated experts set to solely focus on working with either our sales or support teams, JESCO is

positioned to not only help customers understand the right technology solution for them but ensure they have the training, support and access to the best GPS models to maximize the return on their investment”.

About JESCO

JESCO is the official John Deere, Wirtgen Group, Ditch Witch, and Topcon dealer proudly providing jobsite solutions to customers in the Mid-Atlantic region for over 50 years. Learn more at www.jesco.us.

About ECI Technologies

ECI Technologies is the official digital modeling partner of JESCO, providing a range of jobsite solutions including GPS modeling, CAD services, and mass data analysis. Learn more at www.eci3d.com.

JESCO Integrated Support
Training Registration

JESCO Integrated Support
Brochure